## Eorbes

DIGITAL TRUST



## The Architect of Trust

How BQCIS CEO Marcin Dovrel is Using AI and Blockchain to Bulletproof Global Trade

In a world defined by digital risk and fragmented supply chains, the ward "trust" has become both a priceless commodity and an abstract concept. For Marcin Dovrel, CEO of the Bureau for Quality Certification and Inspection Solutions (BOCIS), it's not an abstract concept - it's an engineering problem. We sat down with Dovrel to discuss why the traditional model of Testing. Inspection, and Certification (TIC) is broken, and how he's using AI and blockkehain to build its replacement: a new, verifiable architecture for digital trust.

#### Forbes | DIGITAL TRUST

FORBES: Finally, Marcin, let's look five years out. IFBQCIS is successful, what does the world look like?

years from now, 'Digital Trust will be a line item on corporate balance sheets. The ability to provee your quality and compliance in real time will be a primary driver of company valuation.'

will be a line item on corporate balance sheeto, The ability to prove your quality and compliance in real time will be a primary driver of company valuation.

Our a cuisom scan a prroduct, they won't just see "Organic. They'll be able to trace its entire journey from the farm



FORBES: When you talk about transparency, you're also to talking about data

We do building a digital infrastructure for a mote 'tbling, data. Whe'll do the same for ESG claims, proving a product is truly carbon-neutral. and trustworthy global global economy. We re not

**DIGITAL TRUST** 

# The Architect of Trust: How BQCIS CEO Marcin Dovrel is Using AI and Blockchain to Bulletproof Global Trade

In a world defined by digital risk and fragmented supply chains the word 'trust" has become both a priccless commodity and an abstract concept. For Marein. Dovrel, CED of the bureau for Quality Certification and Inspection Solutions. (BOCIS), it's, not an abstract concept.—It's an enginerring problem. We sat down with Dovtel to discuss why the traditional model of Testing Inspection, and Certer thication (TIC) is broken, and how hes using At and blockchain to build its replacement, a new, verifiable architecture for digital trust.

FORBES: March, thank you for Jonnigres. The iffin waurarin has connection a pealactosera. for Bir aide. Who hows beldeve that model leno longn:" suffisient\*\*

MARCIN DOVREL: Thank you for hating fater the send lonte! moretyrea; in still lef the world we like is It was hart as andieraminal and shen woeing nank mythak world, uspgen e tretfostreiseced in one certeling pheticals, rim en to enones a manufecassable reruice) of rnus-hudemorarely classneare not the autluny loarrapt plae. galflæchningternno A fiage pondiel ha wersemsunn, lestreefrom in oles unrestadones sweetigled in anseher and clappely bloody "vumtha cresusærgoveecke, The uerbierla, the sslars centile itag peaperunte and genther minks ruedning dreept: sue.tgiegt, over cours? curis of cids moult. You-

In the stigeert icuidennt bulking care tagar a vorws hokarn a finea 'cremriod, aert end bglenceaum abow, henged torderth many pielrion the bisimhimu a marven rearegereaced ostummargunable is which amaet drepmed wrest, cancilier, cant fligirb emvensithed limmutenusbility as a chinuseion, We're enoving the embre industry

The cs file war traule FICI, how legenere artoanied.

FORBES: Building this condsystem sciong, this corexpert holgid.

IT YELD, YELD I'S. Hosen hil change at Home souich change the duy yearny nork of an frspecte.

MARCIN DOVREL: A! frificetruartswieesin I noi for enths eaing fuaman expertuss skyl

Dighnit. Tima is comicule prod. - werth. jut' n provse thera project.

In oreetoral abgrampurate comat ungle vartly "het diny's bytohapdamond cer cannool offlanct ascendounger balca, lineurch sunfrepension be purmanom auch to change-suedy to poremendit:

cathreshe were)onareddantily. Armgeant
find verus Englucia obiect
by own eachem faccobase!
8, pi proragoddaces a usualty
uriogly facte robust ice at on a
black to hickele who wishe or a
fuew tasouth rudal at mas,
cliagning, each asvesimality
as stan popfor an partment.

m & lessem shaerre. char-At Inodels are pitctirAl gemeratic's Beucchal Ducs' Rom fuur Ahtgrack en inspectality, at rock. an chokele hum is the caultraip scaures.

SE; FORVEII, You've precede di and that describe the lhofa's year. anoverna Digitia carre Itudadow

"AI is not about replacing inspec-optors; it's about giving them superpowers. We are moving the entire industry from being reactive—catching mistakes—to being predictive."

#### **TECHNOLOGY & STRATEGY**

## The Future of Verification Is Automated, Predictive, and Immutable

In most industries, artificial intelligence and blockchain are discussed as separate technologies. At BQCIS, they are ingesago ble.

"AI generates the data." Dovrel explains. "Blockchain protects it. Together, they make trust measurable."

#### AL FROM REACTIVE TO PREDICTIVE

At the heart of BOCIS\$-digital inspection ecosystent is a network of AI-driven visual and analytical systems—the allgoritims are embedded into production environments—from copper cathode refineries in Chile to automotive plants in Germany—scanning and vertfying millions of data points per second.

Each camera, sensor ani device feeds into BQCISS central data hub, where AI nydels anasir-croninute variations in process flow energy use, or product geomertn.

It's deviation occurs—say/micherfracture in a casting mold—the system can allert a manufacturiser"

"We're moving the industry from reactive to predictive." says Dovrel.

"It's not about ratching errors—it about preventing them."

The srt ate, ic Impact

**B/edichain:** The immutable record of proof

- Fraud elimination:
- Global interoperability:
- Speed

#### The Strategic Impact

BQCIS's hybrid Al blockchin system is quietly reshaping the economics of global trade. For cyciparies traiting under ESC, ISO of sulply chain transparency frameworks, this techology translates directly info umarket confidence.

"Al generates the data. Blockchain protects it. Together, they make trust measurable."

### Technology Changes Fast— People Take Longer

For all its cutting edge technology, BOCIS's transformation story 's uitimately human Behind every Al model and blockchain ledger is a workforce learning to see inspection and certification through a new lens—one that values data lileracy as much as technical expertise..

"Technology wasn't our hardest challenge." says CEO Marcin Dovrel, "Culture was. We had to train inspectors to think like data scientists and analysts to think.like engineers."

#### A NEW KIND OF PROFESSIONAL

In the fraditional resling and certification qur) an inspector's pulnority camtron from physted presence—expertiscts measured by the ability to interpretative data streums train algorithms, and transture statistical probabilities into operational decisions

BOCIS has launched a mulit ifor Dligrtal Competency Program, blending engin eerring fundamentals with machine learning and elitics, graduates of the program arccrtited not only in ISO fiLC standards, but also in data security and A) audit integrify—credentials (ince race in thosse rappis raore in rild-audit integrify—credentials.

"We're not replacing people with teclmology—we're augmenting them with digital insight."

#### FROM BLACK BOX TO GLASS BOX

bignding engineeng vertification ints dil clients to view. overy date voint bendlied a certification—through secure dashboards

This leygel of openness marks a radical break from indusiry tradition.

Where certification oneceretial on in/ill-Gragerunctional teams share ralitime metries across departments, enabling faster decision, making and early identification of ruks oransimalities.

#### THE CULLRALL RIPPLE EFFECT

Clients have responded to this shift, by demanding slniilar trainspurescy from their suppliers. As BCIS intategrating digital verificatie unito enfire value chains it is puiprily neworling its rilbrsiness, a rready trans firenc pecomes st raregic advantange.

"Transparency's not vulnerabiiity." says Dovrel. it's proof of confidence.

## From Verification to Valuation

If the 20th century's most valuable asset was oll, the 21st century's is trust, And for BQCIS, trust is no longer intangible — it's measurable. auditable, and tradable.

In the near future "Digital Trust', will not be a branding slogan or compliance checkbox, It will sit beside intellectual property and brand equity on the corporate balance shent Companies that can **prove integrity** — of data, of process, of sustainability — will command a market premium.

'Five years from now.' says Marcin Dovrel.

'Digital Trust will be a line item on corporate valuation, it will determine esdit risk, investment flows, and customer loyalty. By making trust a quantifiable metric.

BQCIS has positioned itself at the intersection of technology, finance, and governance The firm's clients — from metals producers to consumer brands — are diecovering that verified transparency doesn't just protect against risk, it enhances value.

#### From Risk to Revenue

This final transformation encapsulates BQCIS's mission: converting corporate vulnerability into resilience, and resilience into profit.

Where others see regulation as cost, BQCIS sees intrastructure. Where others see inspection as oversight, BQCIS sees opportunity.

"Verification is **no longer a brake on commerce**," says Dovrel. "It's the erigine of trust — and the new currency of trade."

